



Werner Electric supports an initial \$80,000 in hard cost savings and an additional \$125,000 in sustainability savings annually. Our customer's Agriculture mill purchased a Reverse Osmosis water purification system. Werner Electric was the successful bidder for this equipment and worked over a 16 month bid and design process with our customer and the OEM manufacturer to negotiate cost savings on the equipment. This is the first system with this type of advanced RO technology for our customer. With a potential for many systems with this technology to be purchased and the opportunity to become the specified OEM for our customer's RO equipment, a discount was successfully negotiated with the manufacturer. An initial hard cost savings of nearly \$80,000 was realized for this project. Additionally, ongoing hard cost savings estimated at \$125,000+ per year are expected for reduced water consumption and lower waste water costs. This due to advancements in the Desalitech CCD RO technology compared to conventional RO systems. These savings will be calculated after the system is installed and operating.